



Fiscal Year Ended December 31, 2008 Consolidated Earnings Report Supplementary Information

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February, 2009

SAPPORO HOLDINGS LTD.

Securities code: 2501 URL: http://www.sapporoholdings.jp/english/

Consolidated Results (Fiscal Year Ended December 31, 2008)

1. Condensed Consolidated Statements of Income

| | Fiscal year ended December 31, 2007 | Fiscal year ended December 31, 2008 | Change | Change (%) |
|---|---|---|--------|------------|
| Alcholic beverages | 343.6 | 324.7 | (18.9) | (5.5) |
| (Japan) | 315.8 | 299.6 | (16.1) | (5.1) |
| (Overseas) | 27.7 | 25.0 | (2.7) | (9.9) |
| Soft drinks | 52.2 | 36.8 | (15.3) | (29.5) |
| Restaurants | 28.9 | 29.5 | 0.5 | 2.0 |
| Real estate | 24.1 | 23.4 | (0.6) | (2.9) |
| Net sales | 449.0 | 414.5 | (34.4) | (7.7) |
| Alcholic beverages | 7.8 | 8.6 | 0.7 | 9.6 |
| (Japan) | 6.1 | 7.7 | 1.5 | 24.6 |
| (Overseas) | 1.6 | 0.9 | (0.7) | (45.9) |
| Soft drinks | (0.8) | 0.2 | 1.0 | - |
| Restaurants | 0.6 | 0.5 | (0.1) | (16.1) |
| Real estate | 7.0 | 7.6 | 0.5 | 7.6 |
| General corporate and intercompany eliminations | (2.3) | (2.3) | 0.0 | - |
| Operating income | 12.3 | 14.6 | 2.3 | 18.8 |
| Non-operating income | 2.3 | 1.7 | (0.5) | (25.0) |
| Non-operating expenses | 6.5 | 5.8 | (0.6) | (10.1) |
| Ordinary income | 8.1 | 10.5 | 2.4 | 29.7 |
| Extraordinary gains | 7.5 | 26.0 | 18.4 | 242.7 |
| Extraordinary losses | 15.4 | 18.5 | 3.0 | 20.0 |
| Income before income taxes and minority interests | 0.2 | 17.9 | 17.7 | **** |
| Income taxes | (5.2) | 10.3 | 15.6 | • |
| Minority interests (loss) | (0.0) | (0.0) | (0.0) | - |
| Net income | 5.5 | 7.6 | 2.1 | 38.7 |

| Consolidated | Fiscal year ended December 31, 2007 | Fiscal year ended December 31, 2008 | Change | Change (%) |
|--|---|---|--------|------------|
| Financial liabilities *1 | 212.4 | 189.2 | (23.2) | (10.9) |
| Capital expenditures (cash basis) | 19.8 | 27.3 | 7.4 | 37.5 |
| Depreciation and amortization | 24.5 | 21.6 | (2.9) | (11.9) |
| Operating income to net sales (excluding liquor tax) (%) | 4.0 | 5.2 | 1.2 | |
| Debt-to-equity ratio (times) | 1.7 | 1.6 | (0.1) | |
| Return on equity (%) | 4.6 | 6.3 | 1.7 | |

 $^{^{*}}$ 1. Financial liabilities include the balance of commercial paper.

Consolidated Results (Fiscal Year Ended December 31, 2008)

2. Consolidated Statements of Income Breakdown of Key Changes

| DIC | akdown of Key Chan | ges | | | (billions of yen) |
|----------|-----------------------------|---|---|---|-------------------|
| | | Details | Fiscal year ended December 31, 2007 | Fiscal year ended December 31, 2008 | Change |
| I | Beer and related products | Total | 5.8 | 6.5 | 0.6 |
| | Marginal profit | Sub total | | | (7.0) |
| | 5 I | Decrease in volume / Product mix | | | (2.9) |
| | | Increase in cost of raw ingredients and materials | | | (3.6) |
| | | Transportation expenses | | | (0.4) |
| | | Decrease in production costs | | | 0.1 |
| | | Other | | | (0.2) |
| | Fixed and other costs | Sub total | | | 7.6 |
| | | Effect of production base restructuring | | | 1.3 |
| | | Decrease in sales promotion costs | | | 5.7 |
| | | Other | | | 0.6 |
| V | Wine and spirits | Total | 0.1 | 0.5 | 0.4 |
| | 1 | Increased (decrease) in volume / Product mix | | | 0.2 |
| | | Other | | | 0.2 |
| | Other | | 0.2 | 0.7 | 0.5 |
| | olic beverages (Japan) | | 6.1 | 7.7 | 1.5 |
| | 9 () | Increase in volume / Product mix | | | 0.5 |
| | | Increase in cost of raw ingredients and materials | | | (0.4) |
| | | Exchange rates | | | (0.5) |
| | | Other | | | (0.3) |
| Alche | olic beverages (Overseas) | o tile: | 1.6 | 0.9 | (0.7) |
| | | Decrease in volume / Product mix | | | (0.4) |
| | | Increase in cost of raw ingredients and materials | | | (0.5) |
| | | Decrease in sales promotion costs | | | 0.6 |
| | | Other cost reductions | | | 1.3 |
| Soft | drinks | | (0.8) | 0.2 | 1.0 |
| | | Existing stores | (===) | | (0.1) |
| | | New stores / Refurbished stores | | | 0.0 |
| Resta | aurants | | 0.6 | 0.5 | (0.1) |
| | | Sales | | | 0.0 |
| | | Rent | | | 0.5 |
| Real | estate | | 7.0 | 7.6 | 0.5 |
| Gene | eral corporate and intercom | pany eliminations | (2.3) | (2.3) | 0.0 |
| Change | in operating income | | 12.3 | 14.6 | 2.3 |
| Change | in operating intollie | | | | |
| | | Financial income (expense) | (3.2) | (2.7) | 0.5 |
| Non | anauating income and arms | Other | (1.0) (4.2) | (1.4) | (0.4) |
| | operating income and expe | lises | | | 0.1 |
| Change | in ordinary income | | 8.1 | 10.5 | 2.4 |
| | | Gain on sales of property, plant and equipment | 6.7 | 25.8 | 19.1 |
| | | Other extraordinary gains | 0.8 | 0.1 | (0.7) |
| | | Loss on disposal of property, plant and equipment | (1.3) | (5.8) | (4.5) |
| | | Impairment loss on property, plant and equipment | (6.9) | (8.2) | (1.3) |
| | | Depreciation expenses resulting from revision of residual | (6.5) | _ | 6.5 |
| | | value | (0.0) | | |
| | | Provision for gift voucher redemptions | - | (0.7) | (0.7) |
| | | Loss on revision of retirement benefit plan | - | (1.3) | (1.3) |
| | | Early retirement benefits | - | (0.3) | (0.3) |
| | | Business reorganization expenses | - | (1.5) | (1.5) |
| | | Amortization of goodwill | (0.2) | - | 0.2 |
| | | Devaluation of marketable securities and investments | (0.4) | (0.7) | (0.3) |
| Extra | aordinary gains and losses | | (7.8) | 7.4 | 15.2 |
| Change | in income before income ta | xes and minority interests | 0.2 | 17.9 | 17.7 |
| | nge in income taxes and min | | 5.2 | (10.3) | (15.6) |
| _ | in net income | | 5.5 | 7.6 | 2.1 |
| J.14115C | | | 0.0 | 7.0 | ω.1 |

Consolidated Results (Fiscal Year Ended December 31, 2008)

3. Condensed Consolidated Balance Sheets

(billions of yen)

| | As of December 31, 2007 | As of December 31, 2008 | Change | |
|-------------------------------------|----------------------------|----------------------------|--------|--|
| Current assets | 117.7 | 129.4 | 11.7 | |
| Cash and cash equivalents | 6.5 | 22.4 | 15.9 | Increase in cash-on-hand |
| Notes and accounts receivable trade | 69.6 | 62.2 | (7.4) | |
| Inventories | 24.0 | 21.4 | (2.6) | |
| Others | 17.4 | 23.2 | 5.7 | |
| Fixed assets | 444.1 | 397.8 | (46.2) | |
| Property, plant and equipment | 371.8 | 340.1 | (31.6) | Partial sale of YGP property and other factors |
| Investments and others | 72.2 | 57.6 | (14.5) | Decrease in investment securities and other factors |
| Total assets | 561.8 | 527.2 | (34.5) | |
| Current liabilities | 223.5 | 213.2 | (10.2) | |
| Notes and accounts payable trade | 26.1 | 23.8 | (2.2) | |
| Short-term bank loans *1 | 68.4 | 63.5 | (4.8) | |
| Others | 128.9 | 125.8 | (3.1) | |
| Long-term liabilities | 213.1 | 197.2 | (15.9) | |
| Long-term debt | 144.0 | 125.7 | (18.3) | Reduction of finance liabilities |
| Employees' retirement benefits | 15.1 | 7.5 | (7.6) | Switch to defined-contribution pension plan |
| Others | 53.9 | 63.9 | 9.9 | Increase in deferred tax liabilities (reserve for advance depreciation) |
| Total liabilities | 436.6 | 410.4 | (26.2) | |
| Total net assets | 125.1 | 116.8 | (8.3) | Increase in retained earnings 5.7 Decrease in valuation and translation adjustments (14.0) |
| Total liabilities and net assets | 561.8 | 527.2 | (34.5) | |

^{*1} Short-term bank loans include the balance of commercial paper.

Condensed Balance Sheets by Operating Company

| (billions of yer | | | | | | | | |
|----------------------------------|---------------------------|-------------------------------|-----------------------------|-------------------|-------------------------------|--|--|--|
| As of December 31, 2008 | Sapporo Breweries Ltd. | Sapporo International Inc. | Sapporo Beverage Co. Ltd | Sapporo Lion Ltd. | Yebisu Garden Place Co., Ltd. | | | |
| Current assets | 84.7 | 0.4 | 14.5 | 2.3 | 4.5 | | | |
| Fixed assets | 176.7 | 32.1 | 1.9 | 12.0 | 154.1 | | | |
| Total assets | 261.4 | 32.6 | 16.4 | 14.3 | 158.6 | | | |
| Current liabilities | 178.3 | 0.8 | 8.6 | 2.5 | 18.3 | | | |
| Long-term liabilities | 58.9 | 1.9 | 6.3 | 1.7 | 88.6 | | | |
| (Financial liabilities) | 73.9 | 2.4 | 3.8 | = | 80.5 | | | |
| Total net assets | 24.1 | 29.7 | 1.4 | 9.9 | 51.6 | | | |
| Total liabilities and net assets | 261.4 | 32.6 | 16.4 | 14.3 | 158.6 | | | |

Consolidated Forecasts (Fiscal Year Ending December 31, 2009)

4. Condensed Consolidated Statements of Income

| 4. Condensed Consolidated Statements of Income | | | | | |
|---|----------------------------|-----------------------------|--------|------------|--|
| | Year ended Dec.31, 2008 | Year ending Dec.31, 2009 | Change | Change (%) | |
| Alcoholic beverages | 324.7 | 317.7 | (7.0) | (2.2) | |
| (Japan) | 299.6 | 295.6 | (4.1) | (1.4) | |
| (Overseas) | 25.0 | 22.1 | (2.9) | (11.7) | |
| Soft drinks | 36.8 | 35.5 | (1.3) | (3.7) | |
| Restaurants | 29.5 | 30.5 | 1.0 | 3.3 | |
| Real estate | 23.4 | 24.6 | 1.1 | 4.9 | |
| Net sales | 414.5 | 408.3 | (6.2) | (1.5) | |
| Alcoholic beverages | 8.6 | 6.5 | (2.1) | (24.5) | |
| (Japan) | 7.7 | 5.6 | (2.1) | (27.4) | |
| (Overseas) | 0.9 | 0.9 | (0.0) | (0.1) | |
| Soft drinks | 0.2 | 0.3 | 0.1 | 36.0 | |
| Restaurants | 0.5 | 0.7 | 0.1 | 27.1 | |
| Real estate | 7.6 | 7.7 | 0.1 | 1.2 | |
| General corporate and intercompany eliminations | (2.3) | (3.2) | (0.9) | - | |
| Operating income | 14.6 | 12.0 | (2.6) | (18.3) | |
| Non-operating income | 1.7 | 1.4 | (0.3) | (19.1) | |
| Non-operating expenses | 5.8 | 4.9 | (1.0) | (16.8) | |
| Ordinary income | 10.5 | 8.5 | (2.0) | (19.3) | |
| Extraordinary gains | 26.0 | 0.0 | (26.0) | (100.0) | |
| Extraordinary losses | 18.5 | 3.0 | (15.6) | (83.9) | |
| Income before income taxes and minority interests | 17.9 | 5.5 | (12.5) | (69.4) | |
| Income taxes | 10.3 | 2.5 | (7.9) | (75.9) | |
| Minority interests (loss) | (0.0) | 0.0 | 0.0 | - | |
| Net income | 7.6 | 3.0 | (4.6) | (60.7) | |

| Consolidated | Year ended Dec.31, 2008 | Year ending Dec.31, 2009 | Change | Change (%) |
|---|----------------------------|-----------------------------|--------|------------|
| Financial liabilities *1 | 189.2 | 188.0 | (1.2) | (0.6) |
| Capital expenditures (cash basis) | 27.3 | 22.7 | (4.6) | (16.8) |
| Depreciation and amortization | 21.6 | 23.2 | 1.6 | 7.4 |
| Operating income to net sales (excluding liquor tax) (%) | 5.2 | 4.2 | (1.0) | |
| Debt-to-equity ratio (times) | 1.6 | 1.6 | 0.0 | |
| Return on equity (%) | 6.3 | 2.6 | (3.7) | |

^{* 1.} Financial liabilities include the balance of commercial paper.

Consolidated Forecasts (Fiscal Year Ending December 31, 2009)

5. Consolidated Statements of Income

Breakdown of Key Changes

| | Dieakdown of Key Changes | | | | |
|----------|-------------------------------|---|----------------------------|-----------------------------|--------|
| | | Details | Year ended Dec.31, 2008 | Year ending Dec.31, 2009 | Change |
| | Beer and related products | Total | 6.5 | 4.7 | (2.4) |
| | Marginal profit | Sub total | | | 1.9 |
| | | Increase (decrease) in volume / Product mix | | | 3.7 |
| | | Increase in cost of raw ingredients and materials | | | (0.8) |
| | | Loss on disposal of inventories | | | (0.6) |
| | | Transportation expenses | | | (0.4) |
| | Fixed and other costs | Sub total | | | (4.3) |
| | | Revision of depreciation and amortization methods | | | (1.8) |
| | | Increase in retirement benefit expenses | | | (0.5) |
| | | Decrease in sales promotion costs | | | (0.3) |
| | | Other | | | (1.7) |
| | Wine and spirits | | 0.5 | 0.7 | 0.2 |
| | Other | | 0.7 | 0.8 | 0.1 |
| Ale | coholic beverages (Japan) | | 7.7 | 5.6 | (2.1) |
| | | Increase in volume / Product mix | | | 1.6 |
| | | Increase in cost of raw ingredients and materials | | | (0.6) |
| | | Exchange rates | | | (0.7) |
| | | Other | | | (0.3) |
| Ale | coholic beverages (Overseas) | | 0.9 | 0.9 | (0.0) |
| | | Decrease in volume / Product mix | | | 0.0 |
| | | Increase in cost of raw ingredients and materials | | | (0.4) |
| | | Loss on disposal of inventories | | | (0.2) |
| | | Other cost reductions | | | 0.7 |
| So | ft drinks | | 0.2 | 0.3 | 0.1 |
| | | Existing stores | | | 0.0 |
| | | New stores / Refurbished stores | | | 0.1 |
| Re | staurants | | 0.5 | 0.7 | 0.1 |
| | | Sales | | | 0.1 |
| | | Rent | | | 0.0 |
| Re | al estate | | 7.6 | 7.7 | 0.1 |
| Ge | neral corporate and intercom | nany eliminations | (2.3) | (3.2) | (0.9) |
| | ge in operating income | paris communications | 14.6 | 12.0 | (2.6) |
| | | Financial income (expense) | (2.7) | (3.1) | (0.4) |
| | | Other | (1.4) | (0.4) | 1.0 |
| No | n-operating income and expe | | (4.1) | (3.5) | 0.6 |
| _ | ge in ordinary income | 1000 | 10.5 | 8.5 | (2.0) |
| | | Gain on sales of property, plant and equipment | 25.8 | - | (25.8) |
| | | Other extraordinary gains | 0.1 | _ | (0.1) |
| | | Loss on disposal of property, plant and equipment | (5.8) | (2.0) | 3.8 |
| | | Impairment loss on property, plant and equipment | (8.2) | (2.0) | 8.2 |
| | | Other extraordinary losses | (4.5) | (1.0) | 3.5 |
| Ev | traordinary gains and losses | | 7.4 | (3.0) | (10.4) |
| | ge in income before income ta | xes and minority interests | 17.9 | 5.5 | (12.5) |
| | ange in income taxes and mi | · | (10.3) | (2.5) | 7.9 |
| Chan | ge in net income | | 7.6 | 3.0 | (4.6) |
| | | | | | |

^{*} Assumed exchange rates: US\$1 = 90 yen, CAN\$1 = 75 yen

Reference Materials

6. Major Sales Volume Data

Beer (Japan) (10,000 cases)

| | | Jan. 1 - Dec. 31, 2008 | Year on year (%) | Year ending Dec.31, 2009 | Year on year (%) |
|------|--|---------------------------|---------------------|-----------------------------|---------------------|
| | Sapporo Black Label | 2,155 | 95.3 | 2,050 | 95.1 |
| | Yebisu (total) | 1,082 | 90.3 | 1,200 | 110.9 |
| 1. B | eer (total) | 3,547 | 95.4 | 3,440 | 97.0 |
| 2. H | Iapposhu (total) | 577 | 73.7 | 400 | 69.3 |
| 3. N | Iew genre beverages | 1,506 | 91.2 | 1,960 | 130.1 |
| Beer | r, happoshu, and new genre (total; $1 + 2 + 3$) | 5,630 | 91.5 | 5,800 | 103.0 |

Beer (Overseas) (10,000 cases)

| | Jan. 1 - Dec. 31, 2008 | Year on year (%) | Year ending Dec.31, 2009 | Year on year (%) |
|---------------------------|---------------------------|---------------------|-----------------------------|---------------------|
| Sleeman Breweries Ltd. *1 | 945 | 106.0 | 1,039 | 110.0 |
| Sapporo brand | 248 | 109.0 | 263 | 106.0 |

^{*1} Excludes contracted manufacturing for the Sapporo brand

Wine and Spirits

(10,000 cases)

| | | Jan. 1 - Dec. 31, 2008 | Year on year (%) | Year ending Dec.31, 2009 | Year on year (%) |
|-----|-----------------------|---------------------------|---------------------|-----------------------------|---------------------|
| | Domestic wines | 132 | 104.0 | 105 | 80.0 |
| | Imported wines | 74 | 100.0 | 74 | 100.0 |
| Win | e (total) | 206 | 103.0 | 179 | 87.0 |
| Win | e and spirits (total) | 53 | 102.0 | 55 | 102.0 |

Shochu (billions of yen)

| | Jan. 1 - Dec. 31, | Year on year | Year ending | Year on year |
|--------|-------------------|--------------|--------------|--------------|
| | 2008 | (%) | Dec.31, 2009 | (%) |
| Shochu | 11.0 | 113.0 | 10.6 | 96.0 |

Soft Drinks (10,000 cases)

| | Jan. 1 - Dec. 31, 2008 | Year on year (%) | Year ending Dec.31, 2009 | Year on year (%) | | | |
|-------------|---------------------------|---------------------|-----------------------------|---------------------|--|--|--|
| Soft drinks | 2 441 | 81.0 | 2 330 | 95.0 | | | |

Reference Materials

7. Financial Highlights

(Consolidated Full-year Results (Forecast), 2000 – 2009)

Consolidated Financial Results

| | Year ended December 31, 2000 | Year ended December 31, 2001 | Year ended December 31, 2002 | Year ended December 31, 2003 | Year ended December 31, 2004 |
|-------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| Net sales | 564.0 | 557.2 | 511.7 | 479.5 | 494.9 |
| Operating income | 16.2 | 19.7 | 10.9 | 13.3 | 23.6 |
| Ordinary income | 8.5 | 9.4 | 2.3 | 6.7 | 18.0 |
| Net income | 1.3 | 4.3 | 1.1 | 2.4 | 4.6 |
| Total assets | 764.6 | 729.6 | 717.4 | 630.6 | 602.1 |
| Total net assets | 103.3 | 105.9 | 106.5 | 87.3 | 92.2 |
| Financial liabilities | 399.9 | 372.8 | 364.3 | 323.3 | 289.8 |
| Capital expenditures | 31.0 | 12.6 | 11.9 | 8.8 | 8.3 |
| Depreciation and amortization | 33.2 | 32.3 | 31.4 | 28.4 | 25.3 |

| | Year ended December 31, 2005 | Year ended December 31, 2006 | Year ended December 31, 2007 | Year ended December 31, 2008 | Year ending December 31, 2009 (forecast) |
|-------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|---|
| Net sales | 453.6 | 435.0 | 449.0 | 414.5 | 408.3 |
| Operating income | 10.3 | 8.6 | 12.3 | 14.6 | 12.0 |
| Ordinary income | 6.6 | 5.8 | 8.1 | 10.5 | 8.5 |
| Net income | 3.6 | 2.3 | 5.5 | 7.6 | 3.0 |
| Total assets | 563.8 | 589.5 | 561.8 | 527.2 | |
| Total net assets | 111.4 | 113.5 | 125.1 | 116.8 | |
| Financial liabilities | 220.7 | 236.0 | 212.4 | 189.2 | 188.0 |
| Capital expenditures | 12.5 | 21.8 | 19.8 | 27.3 | 22.7 |
| Depreciation and amortization | 22.0 | 21.9 | 24.5 | 21.6 | 23.2 |