

## Three months ended March 31, 2025

## **Consolidated First Quarter Earnings Report - Supplementary Information**

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# May 2025

# SAPPORO HOLDINGS LTD.

Securities Code: 2501
URL https://www.sapporoholdings.jp/en/

## 1. Financial Highlights

(billions of yen, except percentages, ratios, per-share data, and exchange rates)

		Three months	Three months		
		ended March 31,	ended March 31,	Change	Change(%)
		2024	2025		
Revenue		112.8	118.7	5.9	5.2%
Revenue	(ref.) Excluding liquor tax	88.6	91.4	2.8	3.1%
Payanua growth rata		3.7%	5.2%	_	1
Revenue growth rate	(ref.) Excluding liquor tax	4.0%	3.1%	_	-
Overseas revenue		28.5	26.6	(1.9)	(6.8%)
Overseas revenue growth ra	te	10.2%	(6.8%)	_	-
Core operating profit (*1)		(3.8)	(0.9)	2.9	-
Core operating margin		(3.4%)	(0.7%)	_	1
Operating profit		(1.9)	(2.2)	(0.3)	-
Profit attributable to owners of	f parent	(2.0)	(4.2)	(2.2)	-
Total assets		667.5	634.2	(33.3)	(5.0%)
Total equity		188.2	185.3	(2.9)	(1.5%)
Balance of debt : Net (*2)		218.5	185.1	(33.5)	(15.3%)
Debt-to-equity ratio (times) : N	Vet (*3)	1.2	1.0	_	
Depreciation and amortization		5.1	5.5	0.4	8.0%
EBITDA (*4)		1.3	4.6	3.3	255.9%
	US\$	148.62	152.56	_	_
Exchange rates (Yen) (*9)	CAN\$	110.18	106.27	_	
	SG\$	110.86	113.18	_	_

		Year ended December 31, 2024	Year ending December 31, 2025 (Forecast)	Change	Change(%)
Revenue		530.8	532.0	1.2	0.2%
Nevende	(ref.) Excluding liquor tax	413.0	415.8	2.8	0.7%
Revenue growth rate		2.3%	0.2%		
Nevenue growth rate	(ref.) Excluding liquor tax	3.0%	0.7%	_	_
Overseas revenue		128.5	130.3	1.8	1.4%
Overseas revenue growth rate		7.4%	1.4%	_	_
Core operating profit (*1)		22.0	24.5	2.5	11.2%
Core operating margin		4.2%	4.6%	_	_
Operating profit		10.4	20.0	9.6	92.0%
Profit attributable to owners of parent		7.7	11.0	3.3	42.6%
Total assets		665.0			
Total equity		197.2			
Balance of debt : Net (*2)		181.0	176.5	(4.5)	(2.5%)
Debt-to-equity ratio (times) : Ne	t (*3)	0.9	0.9	_	_
Depreciation and amortization		22.0	22.2	0.2	0.8%
EBITDA (*4)		44.0	46.7	2.6	6.0%
EBITDA interest-bearing debt ratio	(times) (*5)	4.1	3.8	_	_
Capital expenditure	Cash basis	37.0	35.0	(2.0)	(5.3%)
ROE (%) (*6)		4.1%	5.5%	_	_
EPS (yen sen) (*7)		99.00	141.16	_	_
DOE (%) (*8)		2.1%	2.4%	_	_
Payout ratio (%)		52.5%	42.5%	_	-
	US\$	151.69	155.00	_	_
Exchange rates (Yen) (*9)	CAN\$	110.69	110.00	_	-
	SG\$	113.47	110.00	_	_

<sup>\*1:</sup> Core operating profit is calculated as Revenue – Cost of sales – SG&A expenses.

(excluding depreciation expense on leased assets which is charged on the rent of restaurants)

<sup>\*2</sup>: The balance of debt includes commercial paper but excludes the balance of lease obligations.

<sup>\*3:</sup> Balance of debt:Net(excluding lease liabilities) / Equity attributable to owners of parent

<sup>\*4:</sup> EBITDA (IFRS)=Core operating profit + Depreciation and amortization

<sup>\*5:</sup> Balance of debt:Net (excluding lease liabilities)/EBITDA

<sup>\*6:</sup> Profit attributable to owners of parent/Equity attributable to owners of parent(Average)

<sup>\*7:</sup> Profit attributable to owners of parent/Average number of shares during the period

<sup>\*8:</sup> Dividend/Equity attributable to owners of parent(Average)

<sup>\*9:</sup> Revenues and expenses are translated into Japanese yen at the average exchange rate for the fiscal year.

#### 2. Major Sales and Sales Volume

#### Sales Volume: Beer (Japan) (\*1)

(10,000 cases)

	Jan. 1 - Mar.31, 2024	Jan. 1 - Mar.31, 2025	YoY Change	YoY Change(%)	Year ended December 31, 2024	Full-year estimate for fiscal 2025	YoY Change	YoY Change(%)
Sapporo Draft Beer Black Label (total)	_	-	_	20.7%	1,721	1,843	122	7.1%
YEBISU (total)	_	_	ı	18.8%	632	642	10	1.5%
Beer (total)	_	_	-	19.4%	3,121	3,244	123	3.9%
Happoshu (include happoshu (2))	_	-	_	0.7%	884	670	(214)	(24.2%)
Beer-type beverages (@+b)	_	_	-	14.5%	4,005	3,914	(91)	(2.3%)
RTD (*2)	220	330	111	50.3%	1,080	1,166	86	7.9%
Non-alcoholic beer and low alcohol beer taste beverage	11	14	3	29.1%	65	65	0	0.6%

<sup>\*1:</sup>Following the agreement of the Brewers Association of Japan, there is no disclosure of the sales volume for the first quarter.

The sales volume for the first half and end of the fiscal year shall be disclosed.

\*2: Only canned products, RTD 1 case = 350ml x 24 bottles

#### Sales Volume: Beer (Overseas)

(10,000 cases)

	Jan. 1 - Mar.31, 2024	Jan. 1 - Mar.31, 2025	YoY Change	YoY Change(%)	Year ended December 31, 2024	Full-year estimate for fiscal 2025	YoY Change	YoY Change(%)
Overseas brand (SLEEMAN, Stone, etc.)	327	297	(30)	(9.1%)	1,493	1,461	(32)	(2.1%)
Sapporo brand	107	103	(4)	(4.0%)	479	524	45	9.4%
North America	434	401	(34)	(7.8%)	1,972	1,985	13	0.7%
Sapporo brand	85	108	23	27.4%	404	433	29	7.2%
Other areas	85	108	23	27.4%	404	433	29	7.2%
Sapporo Brand (total)	192	211	19	9.9%	883	957	74	8.4%
Total	519	509	(11)	(2.0%)	2,375	2,418	44	1.8%

#### Sales: Beer (Japan) \*including liquor tax

(billions of yen)

	Jan. 1 - Mar.31, 2024	Jan. 1 - Mar.31, 2025	YoY Change	YoY Change(%)	Year ended December 31, 2024	Full-year estimate for fiscal 2025	YoY Change	YoY Change(%)
Beer	32.7	39.0	6.3	19.2%	170.8	182.0	11.2	6.5%
Happoshu (include happoshu (2))	9.0	9.1	0.1	0.8%	37.8	29.9	(7.9)	(20.8%)
Subtotal	41.7	48.1	6.4	15.2%	208.6	211.9	3.3	1.6%
Rebate subtracted from sales (*3)	(2.4)	(2.7)	(0.4)	_	(11.7)	_	_	_
Total	39.4	45.4	6.0	15.3%	196.9		_	_

<sup>\*3:</sup> Full year estimate for rebate subtracted from sales in not disclosed.

#### Sales: Alcoholic Beverage (Japan)

(billions of ven)

	-,						,	billions of yell/
	Jan. 1 - Mar.31, 2024	Jan. 1 - Mar.31, 2025	YoY Change	YoY Change(%)	Year ended December 31, 2024	Full-year estimate for fiscal 2025	YoY Change	YoY Change(%)
Domestic wines	0.6	0.2	(0.4)	(62.3%)	1.8	1.1	(0.7)	(40.9%)
Imported wines	1.3	1.3	0.0	2.2%	6.3	5.7	(0.6)	(8.9%)
Wine (total)	1.9	1.6	(0.3)	(18.1%)	8.0	6.7	(1.3)	(16.0%)
Spirits and Shochu (total)	7.1	7.3	0.2	3.2%	31.8	32.9	1.1	3.4%
RTD	5.9	8.4	2.6	43.7%	28.2	31.5	3.2	11.4%
Subtotal	14.8	17.3	2.4	16.5%	68.1	71.1	3.0	4.4%
Rebate subtracted from sales (*4)	(2.3)	(2.6)	(0.3)	_	(10.6)	_	_	
Total	12.5	14.6	2.1	16.8%	57.5	_	_	_

<sup>\*4:</sup> Full year estimate for rebate subtracted from sales in not disclosed.

#### Sales: Food & Soft Drinks (Japan) (\*5)

(billions of yen)

	Jan. 1 - Mar.31, 2024	Jan. 1 - Mar.31, 2025	YoY Change	YoY Change(%)	Year ended December 31, 2024	Full-year estimate for fiscal 2025	YoY Change	YoY Change(%)
Lemon (Lemon Drinks · Lemon Food)	6.5	7.1	0.6	10.0%	33.5	36.6	3.1	9.2%
Drinks (excluding lemon drinks), etc.	11.1	9.2	(2.0)	(17.6%)	49.2	42.9	(6.4)	(12.9%)

<sup>\*5:</sup> Only domestic sales (Before Rebate subtracted from sales)

#### Sales: Food & Soft Drinks (Overseas) (\*6)

(millions of SGD)

	Jan. 1 - Mar.31, 2024	Jan. 1 - Mar.31, 2025	YoY Change	YoY Change(%)	Year ended December 31, 2024	Full-year estimate for fiscal 2025	YoY Change	YoY Change(%)
Singapore	40	32	(8)	(20.5%)	146	150	5	3.1%
Malaysia	8	7	(1)	(6.8%)	29	36	8	26.8%
International	8	10	2	18.5%	38	49	12	30.8%

<sup>\*6:</sup> Before sales deduction, exclude OEM sales

## 3. Consolidated Results (Three months ended March 31, 2025)

#### **Consolidated Statements of Income**

(billions of yen)

	March 31, 2024	March 31, 2025	Change	Change(%)
Alcoholic Beverages	80.6	88.0	7.4	9.1%
Japanese	55.7	64.4	8.7	15.6%
Overseas	20.3	18.7	(1.6)	(7.7%)
Restaurants	4.6	4.8	0.2	4.5%
Food & Soft Drinks	26.6	24.4	(2.2)	(8.4%)
Japanese	19.7	18.3	(1.5)	(7.5%)
Overseas	6.8	6.1	(0.8)	(11.0%)
Real Estate	5.5	6.3	0.8	15.2%
Other	0.0	-	(0.0)	_
evenue	112.8	118.7	5.9	5.2%
Alcoholic Beverages	(0.2)	1.4	1.6	_
Japanese	0.6	2.9	2.3	414.6%
Overseas	(1.0)	(1.6)	(0.7)	_
Restaurants	0.2	0.2	(0.0)	(13.8%)
Food & Soft Drinks	(0.6)	(0.4)	0.1	
Japanese	(0.7)	(0.7)	0.0	_
Overseas	0.2	0.2	0.1	53.2%
Real Estate	(0.2)	0.3	0.5	_
Other · General corporate and intercompany eliminations	(2.8)	(2.1)	0.7	_
ore operating profit (*1)	(3.8)	(0.9)	2.9	_
Other operating income	2.3	1.4	(0.9)	(40.4%)
Other operating expense	0.4	2.7	2.3	531.4%
perating profit	(1.9)	(2.2)	(0.3)	_
Financial income (expense)	0.4	(1.7)	(2.1)	_
Equity in net income of affiliates	0.0	0.0	0.0	2.1%
rofit before tax	(1.5)	(3.9)	(2.4)	
Income taxes	0.5	0.3	(0.1)	(31.8%)
rofit	(2.0)	(4.2)	(2.2)	(52.570)
Profit (loss) attributable to non-controlling interest	0.0	0.0	0.0	2.5%
rofit attributable to owners of parent	(2.0)	(4.2)	(2.2)	_

EBITDA (\*2)
\*1: Core operating profit is calculated as Revenue – Cost of sales – SG&A expenses.

(excluding depreciation expense on leased assets which is charged on the rent of restaurants)

#### **Consolidated Statements of Cash Flows**

(billions of yen)

255.9%

4.6

1.3

3.3

	Three months ended March 31, 2024	Three months ended March 31, 2025	Change	Change(%)
Increase (decrease) in cash and cash equivalents	0.1	(1.7)	(1.7)	1
Cash flows from operating activities	1.7	5.3	3.6	217.9%
Profit (loss) before tax	(1.5)	(3.9)	(2.4)	1
Depreciation and amortization	5.2	5.7	0.5	10.1%
Impairment losses (reversal of impairment losses)	(1.7)	2.5	4.2	_
Income tax payment (refundment)	(5.0)	(7.0)	(2.0)	_
Others	4.7	7.9	3.3	69.7%
Cash flows from investing activities	(10.8)	(3.3)	7.4	_
Purchase(Proceeds from sales ) of fixed assets	(3.9)	(2.2)	1.6	_
Purchase(Proceeds from sales ) of investment property	(10.8)	(1.5)	9.3	_
Purchase(Proceeds from sales and redemption ) of investment securities	4.0	(0.2)	(4.2)	_
Others	(0.1)	0.6	0.7	_
Free Cash flows	(9.1)	1.9	11.1	_
Cash flows from financial activities	8.5	(2.4)	(10.8)	1
Change in financial liabilities	13.1	2.6	(10.5)	(80.4%)
Others	(4.6)	(4.9)	(0.3)	_

<sup>\*2:</sup> EBITDA (IFRS)=Core operating profit + Depreciation and amortization

## 4. Consolidated Statements of Income: Breakdown of Key (Three months ended March 31, 2025)

## (1) Alcoholic Beverages

(billions of yen)

Change factor	Jan. 1 -	Jan. 1 -	Change	Details
Beer-type beverages increase (decrease) in volume	Mar.31, 2024	Mar.31, 2025	2.4	
Product mix, Price revision, Manufacturing cost			(1.2)	
RTD · Wine · Spirits · Shochu, other				Including Non-alcoholic
Advertising and promotion expenses (*1)			0.0	<u> </u>
Personnel expenses, Facilities costs ,other			(0.2)	
Domestic subsidiary,consolidation adjusting, other			0.2	
Japan Alcoholic Beverages	0.6	2.9	2.3	
Overseas Alcoholic Beverages	(1.0)	(1.6)	(0.7)	
Restaurants	0.2	0.2	(0.0)	
Segment adjustment	(0.0)	(0.0)	(0.0)	
coholic Beverages(Core operating profit)	(0.2)	1.4	1.6	

<sup>(\*1)</sup> Advertising and promotion expenses(2025) 6.1 billions of yen

## (2) Food & Soft Drinks

(billions of yen)

Change factor	Jan. 1 - Mar.31, 2024	Jan. 1 - Mar.31, 2025	Change	Details
Increase (decrease) in volume			(0.3)	
Product mix, Price revision, Manufacturing cost			0.1	
Advertising and promotion expenses			0.1	
Personnel expenses, Facilities costs ,other			0.0	
Domestic subsidiary,consolidation adjusting, other			0.0	
Japan Food & Soft Drinks			0.0	
Overseas Soft Drinks			0.1	
Food & Soft Drinks(Core operating profit)	(0.6)	(0.4)	0.1	

#### (3) Real Estate

	Change factor	Jan. 1 - Mar.31, 2024	Jan. 1 - Mar.31, 2025	Change	Details
	Yebisu Garden Place, etc.			0.1	
	Other area & other operations			0.2	
	Sapporo			0.2	
	Equity investment			0.0	
	Management and others			(0.0)	
Re	eal Estate(Core operating profit)	(0.2)	0.3	0.5	

## 5. Segment Information (Three months ended March 31, 2025)

		Alcoholic Beverages	Food & Soft Drinks	Real Estate	Other	Corporate and eliminations	Consolidated total
Revenue	Jan. 1 - Mar.31, 2025	88.0	24.4	6.3	_	_	118.7
	Jan. 1 - Mar.31, 2024	80.6	26.6	5.5	0.0	-	112.8
	Change	7.4	(2.2)	0.8	(0.0)	_	5.9
Core operating profit (*1)	Jan. 1 - Mar.31, 2025	1.4	(0.4)	0.3	_	(2.1)	(0.9)
	Jan. 1 - Mar.31, 2024	(0.2)	(0.6)	(0.2)	0.0	(2.9)	(3.8)
	Change	1.6	0.1	0.5	(0.0)	0.7	2.9
Operating profit	Jan. 1 - Mar.31, 2025	2.6	(2.9)	0.2	_	(2.2)	(2.2)
	Jan. 1 - Mar.31, 2024	(0.3)	1.5	(0.3)	0.0	(2.8)	(1.9)
	Change	3.0	(4.5)	0.6	(0.0)	0.7	(0.3)
Depreciation and amortization	Jan. 1 - Mar.31, 2025	2.9	0.7	1.6	_	0.3	5.5
	Jan. 1 - Mar.31, 2024	2.6	0.7	1.5	_	0.4	5.1
	Change	0.4	(0.0)	0.1	_	(0.1)	0.4
EBITDA (*2)	Jan. 1 - Mar.31, 2025	4.4	0.3	1.9	_	(1.8)	4.6
	Jan. 1 - Mar.31, 2024	2.4	0.2	1.3	0.0	(2.5)	1.3
	Change	2.0	0.1	0.6	(0.0)	0.7	3.3
Capital expenditures (cash basis)	Jan. 1 - Mar.31, 2025	2.7	0.7	1.5	_	0.4	5.3
	Jan. 1 - Mar.31, 2024	4.5	0.5	11.0	_	0.5	16.6
	Change	(1.8)	0.1	(9.5)	_	(0.1)	(11.3)

<sup>\*1:</sup> Core operating profit is calculated as Revenue – Cost of sales – SG&A expenses.

<sup>\*2:</sup> EBITDA (IFRS)=Profit from operations before non-recurring items+ Depreciation and amortization (excluding depreciation expense on leased assets which is charged on the rent of restaurants)

## 6. Condensed Consolidated Balance Sheets(Three months ended March 31, 2025)

	Year ended	Three months		
	December 31,	ended March 31,	Change	Details
	2024	2025		
Current assets	193.9	170.4	(23.5)	
Cash and cash equivalents	24.1	22.4	(1.7)	
Trade and other receivables	99.5	77.1	(22.3)	
Inventories	58.1	58.7	0.6	
Other	12.2	12.1	(0.0)	
Non-current assets	471.0	463.8	(7.2)	
Fixed assets	164.1	158.6	(5.4)	
Investment property	209.2	209.2	0.0	
Goodwill	22.4	22.0	(0.3)	
Other	75.4	74.0	(1.4)	
Total assets	665.0	634.2	(30.7)	
Current liabilities	207.0	201.7	(5.4)	
Trade and other payables	38.0	33.9	(4.1)	
Short-term financial liabilities	57.0	70.8	13.8	
Other	112.0	96.9	(15.1)	
Non-current liabilities	260.8	247.3	(13.5)	
Long-term financial liabilities	148.1	136.6	(11.5)	
Retirement benefit liability	3.3	3.5	0.2	
Other	109.4	107.2	(2.2)	
Total liabilities	467.8	449.0	(18.8)	
Equity attributable to owners of parent	196.0	184.2	(11.8)	
Equity attributable to non-controlling interests	1.1	1.1	(0.0)	
Total equity	197.2	185.3	(11.9)	
Total liabilities and equity	665.0	634.2	(30.7)	

# 7. Consolidated Business Results estimate (Year ending December 31, 2025)

#### **Consolidated Statements of Income**

(billions of yen)

	Year ended December 31, 2024	Year ending December 31, 2025 (Forecast)	Change	Change(%)
Alcoholic Beverages	388.2	393.5	5.3	1.4%
Japanese	273.0	277.0	4.0	1.5%
Overseas	94.3	95.0	0.7	0.7%
Restaurants	20.9	21.5	0.6	3.0%
Food & Soft Drinks	117.9	113.0	(4.9)	(4.2%
Japanese	90.7	85.0	(5.7)	(6.3%
Overseas	27.2	28.0	0.8	2.9%
Real Estate	24.6	25.5	0.9	3.6%
Other	0.1	_	(0.1)	_
Revenue	530.8	532.0	1.2	0.29
Alcoholic Beverages	18.8	21.9	3.1	16.5%
Japanese	16.4	19.5	3.1	18.9%
Overseas	0.4	0.4	0.0	3.9%
Restaurants	1.9	2.0	0.0	0.8%
Food & Soft Drinks	3.4	4.2	0.8	22.5%
Japanese	2.2	2.9	0.6	28.6%
Overseas	1.2	1.3	0.1	11.5%
Real Estate	7.8	7.0	(0.8)	(10.8%
Other · General corporate and	(8.0)	(8.5)	(0.5)	_
intercompany eliminations		· · ·		
Core operating profit (*1)	22.0	24.5	2.5	11.29
Other operating income (expense)	(11.6)	(4.5)	7.1	_
Operating profit	10.4	20.0	9.6	92.0%
Financial income (expense)	1.1	(2.5)	(3.6)	_
Equity in net income (loss) of affiliates	0.1	0.1	(0.0)	(33.8%
Profit before tax	11.6	17.4	5.9	50.7%
Income taxes	3.8	(6.6)	(10.4)	_
Profit (loss)	7.8	11.0	3.3	41.9%
Profit (loss) attributable to non-controlling interest	0.1	0.0	(0.0)	(47.2%)
Profit (loss) attributable to owners of parent	7.7	11.0	3.3	42.6%
(ref.) E B I T D A (*2)	44.0	46.7	2.7	6.0%

(ret.)				
EBITDA (*2)	44.0	46.7	2.7	6.0%

<sup>\*1:</sup> Core operating profit is calculated as Revenue – Cost of sales – SG&A expenses.

## **Condensed Consolidated Statements of Cash Flows**

	Year ended December 31, 2024	Year ending December 31, 2025 (Forecast)	Change	Change(%)
Cash flows from operating activities	36.1	38.9	2.7	7.6%
Cash flows from investing activities	(5.8)	(25.5)	(19.7)	_
Free Cash flows	30.3	13.4	(16.9)	(55.9%)

<sup>\*2:</sup> EBITDA=Core operating profit + Depreciation and amortization (excluding depreciation expense on leased assets which is charged on the rent of restaurants)

## 8. Consolidated Statement of Income: Breakdown of Key Changes Forecast (Year ending December 31, 2025)

## (1) Alcoholic Beverages

(billions of yen)

Change factor	Year ended December 31, 2024	Year ending December 31, 2025 (Forecast)	Change	Details
Beer-type beverages increase (decrease) in volume			(1.6)	
Product mix, Price revision, Manufacturing cost			6.5	
RTD · Wine · Spirits · Shochu, other			3.3	Including Non-alcoholic
Advertising and promotion expenses			(4.4)	
Personnel expenses, Facilities costs ,other			(0.5)	
Domestic subsidiary,consolidation adjusting, other			(0.2)	
Alcoholic Beverages in Japan	16.4	19.5	3.1	
Alcoholic Beverages in Overseas	0.4	0.4	0.0	
Restaurants	1.9	2.0	0.0	
Segment adjustment	0.0	0.0	0.0	
coholic Beverages(Core operating profit)	18.8	21.9	3.1	

## (2) Food & Soft Drinks

(billions of yen)

Change factor	Year ended December 31, 2024	Year ending December 31, 2025 (Forecast)	Change	Details
Increase (decrease) in volume			(1.3)	
Product mix, Price revision, Manufacturing cost			2.0	
Advertising and promotion expenses			0.6	
Personnel expenses, Facilities costs ,other			(0.5)	
Domestic subsidiary,consolidation adjusting, other			(0.1)	
Japanese Food & Soft Drinks	2.2	2.9	0.6	
Overseas Soft Drinks	1.2	1.3	0.1	
od & Soft Drinks(Core operating profit)	3.4	4.2	0.8	

## (3) Real Estate

	Change factor	Year ended December 31, 2024	Year ending December 31, 2025 (Forecast)	Change	Details
	Yebisu Garden Place, etc.			(1.5)	
	Other area & other operations			0.2	
	Hokkaido			(0.0)	
	Others			0.5	
R	eal Estate(Core operating profit)	7.8	7.0	(0.8)	

## 9. Consolidated Segment Information Forecasts (Year ending December 31, 2025)

(billions of yen)

		Alcoholic Beverages	Food & Soft Drinks	Real Estate	Other	Corporate and eliminations	Consolidated total
Revenue	Year ending December 31, 2025 (Forecast)	393.5	113.0	25.5	_	_	532.0
	Year ended December 31, 2024	388.2	117.9	24.6	0.1	_	530.8
	Change	5.3	(4.9)	0.9	(0.1)	_	1.2
Core operating profit (*1)	Year ending December 31, 2025 (Forecast)	21.9	4.2	7.0	_	(8.5)	24.5
	Year ended December 31, 2024	18.8	3.4	7.8	0.0	(8.0)	22.0
	Change	3.1	0.8	(0.8)	(0.0)	(0.5)	2.5
Operating profit	Year ending December 31, 2025 (Forecast)	20.9	3.8	6.2	_	(10.8)	20.0
	Year ended December 31, 2024	4.7	5.2	7.3	1.1	(8.0)	10.4
	Change	16.2	(1.4)	(1.1)	(1.1)	(2.8)	9.6
Depreciation and amortization	Year ending December 31, 2025 (Forecast)	10.6	2.6	6.4	_	2.6	22.2
	Year ended December 31, 2024	11.6	2.9	6.2	-	1.3	22.0
	Change	(1.0)	(0.3)	0.3	-	1.2	0.2
EBITDA (*2)	Year ending December 31, 2025 (Forecast)	32.4	6.8	13.4	_	(6.0)	46.7
	Year ended December 31, 2024	30.4	6.3	14.0	0.0	(6.7)	44.0
	Change	2.0	0.5	(0.6)	(0.0)	0.8	2.6
Capital expenditures (cash basis)	Year ending December 31, 2025 (Forecast)	17.2	3.2	12.2	_	2.4	35.0
	Year ended December 31, 2024	14.1	2.3	19.2	1	1.4	37.0
	Change	3.1	0.9	(7.0)	-	1.0	(2.0)

<sup>\*1:</sup> Core operating profit is calculated as Revenue – Cost of sales – SG&A expenses.

(excluding depreciation expense on leased assets which is charged on the rent of restaurants)

<sup>\*2:</sup> EBITDA (IFRS)=Core operating profit +  $\,$  Depreciation and amortization